

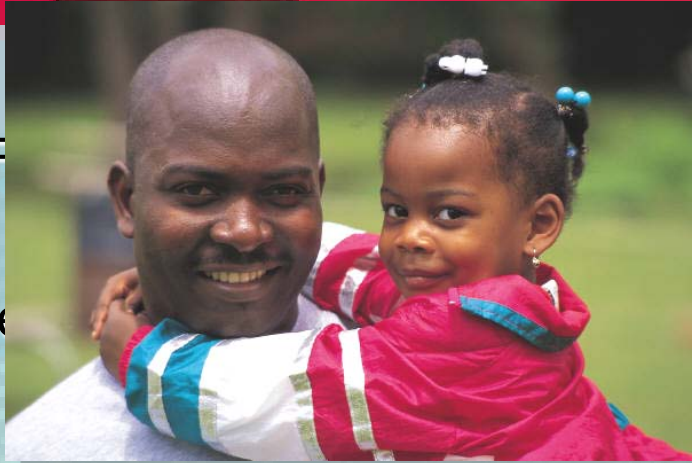
# *Northwest Windshields*

TM

## *Franchise Overview*



# High Demand Repeat Business



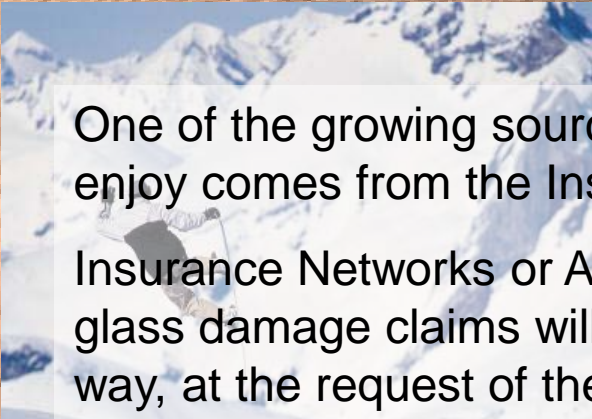
ing...  
nd  
glass  
....



...and when Auto glass is broken,  
*people are put at risk.*



# Soaring Referral Industry



One of the growing sources of work you'll enjoy comes from the Insurance Industry.

Insurance Networks or Agents that process glass damage claims will send work your way, at the request of the customer.

Referrals also come from word-of-mouth and your good reputation.

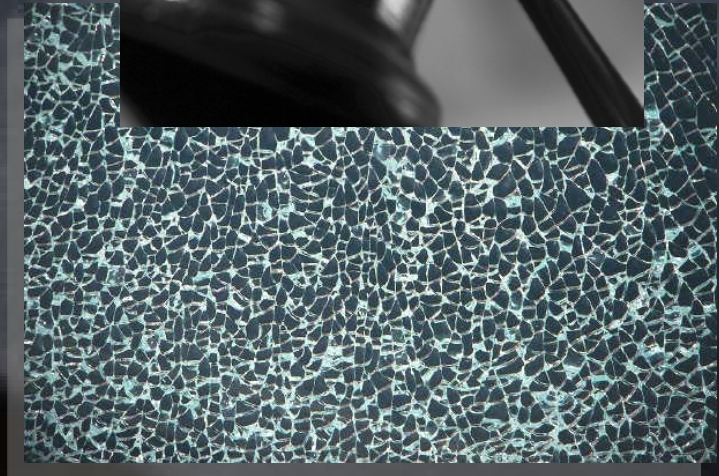
People appreciate a “job well done” and will refer work to you accordingly. Having a good relationship with your individual customers and your Fleet accounts pays off big.



# Work is mandated by Federal Safety Standards

The glass in your car, especially the windshield, will help to protect you during an accident....but *only* if it's installed properly.

Auto glass work is mandated by the Federal Motor Vehicle Safety Standards (FMVSS) and in many cases state law.



# Great Return on Investment

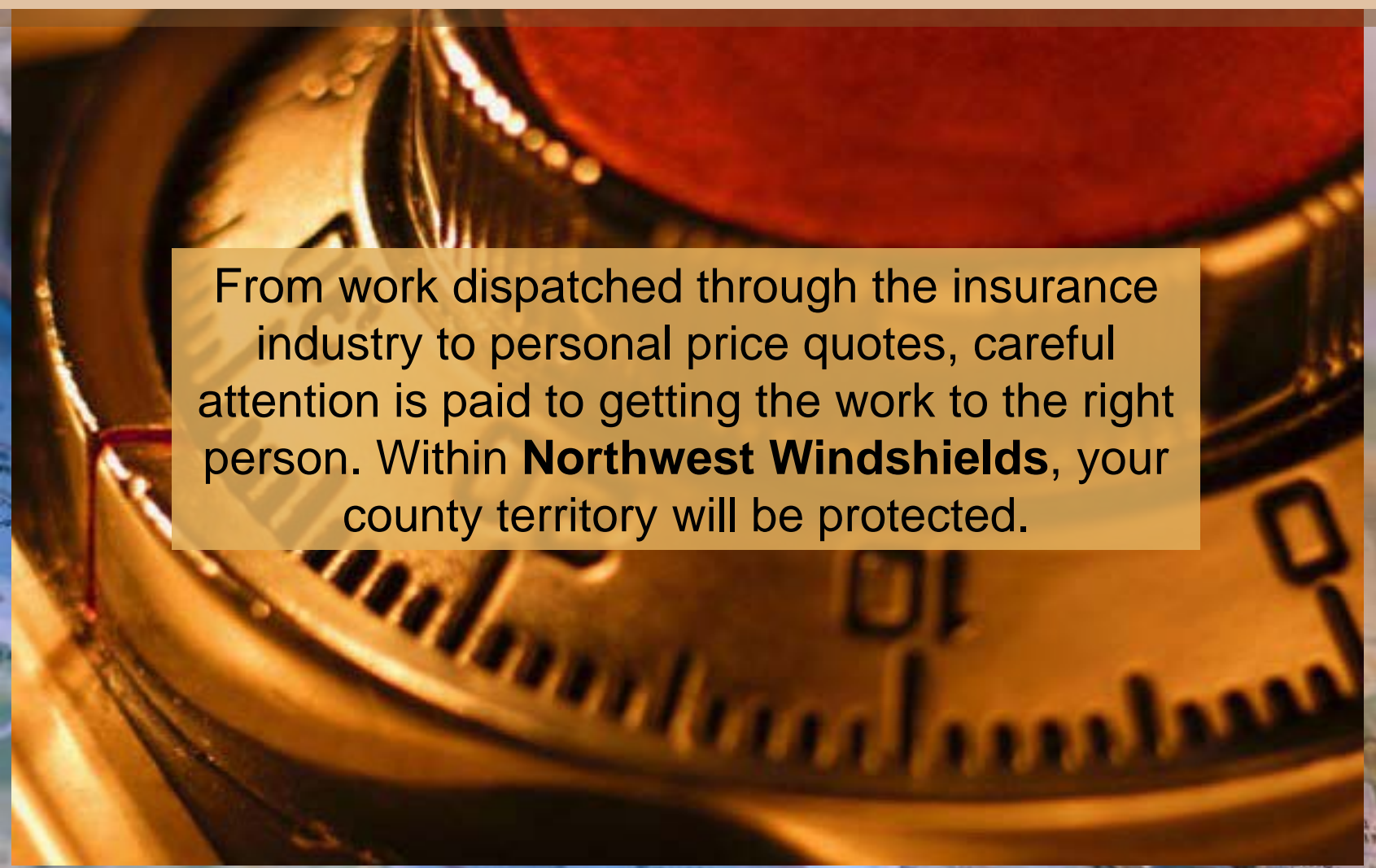
Big business or small business? The choice is yours!

An Auto glass franchise with Northwest Windshields can help you realize your goals. For their modest investment and depending on their efforts, our Franchises have enjoyed minimum gross sales of \$100,000 to over \$500,000. Our comprehensive package includes the tools you need to succeed.

# Easy to Duplicate System

With **Northwest Windshields** you'll have access to one of the most comprehensive business training and support models in the nation. Our Corporate team is committed to your personal success. The guidance you'll receive from their specialized knowledge and extensive practical field experience is the key to successful duplication and a profitable glass franchise.

# Protected Territories



From work dispatched through the insurance industry to personal price quotes, careful attention is paid to getting the work to the right person. Within **Northwest Windshields**, your county territory will be protected.

# Complete Training Program and Full Certification

With **Northwest Windshields** you'll receive an initial training of *five full weeks* that includes complete certification with the:

- National Glass Association
- Auto Glass Technical Institute
- DOW Automotive Aftermarket

You'll also have access to valuable monthly training and networking sessions designed to keep you on the cutting edge of technology and the important information you need.



Philip J. James  
President/ CEO

# Back Office Support

We'll help you stay on the creative-side of your Franchise with a complete Office Support Package that includes:

- ✓ A dedicated Call Center and a lead-source for jobs
- ✓ Insurance Processing and Billing Service
- ✓ Glass and Product Delivery Service
- ✓ Access to exclusive Add-On products line
- ✓ In-House Advertising Agency

# One of the Lowest Investments in Franchising

While other franchises can be expensive to get started and maintain, **Northwest Windshield's** start-up investment and monthly fees are some of the lowest in franchising:

- No Royalties or Percentages
- A one-time Start up Fee of just \$30,000
- A low, monthly Franchise / Office Fee of only \$1131.35
- Start Up Fee covers:
  - Initial Office training
  - All Field Training and complete Certification
  - All Tools and Equipment
  - Uniforms, Supplies, Business Cards and more

For more information and to make an appointment to tour our Corporate Office, call **Northwest Windshields** at (800) 421-0022. Ask for Terry Turner or Paul Bowers

